SOCI 620: QUANTITATIVE METHODS 2

Agenda Multinomial regression Categorical outcomes
 Softmax link function
 Interpreting coefficients
 Hands on: Multinomial logistic in R

Categorical outcomes



INCOME AND MARITAL STATUS

Are rich people more likely to be married?

- : Predictor: Annual earnings $E_i \in [0,\infty)$
- \therefore **Outcome**: Marital status
- $M_i \in \{\text{Single}, \text{Married}, \text{Divorced}, \text{Widowed}\}$



Outcome variable has multiple (>2) categories. *Binomial and Poisson models won't work*.

The solution

Use a categorical / multinomial outcome distribution (and a new link function) to account for the data.



CATEGORICAL DISTRIBUTION

The *categorical distribution* is analagous to a Bernoulli distribution with *k* > 2 outcomes:

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$$egin{aligned} \operatorname{Prob}(X=i) &= p_i \ oldsymbol{p} &= [p_1,p_2,\ldots,p_k] \ &\sum_{j=1}^k p_j &= 1 \end{aligned}$$

$$m{p} = [0.20, 0.10, 0.45, 0.25]$$



MULTINOMIAL DISTRIBUTION

The Binomial, Bernoulli, and categorical distributions are each special cases of the *multinomial distribution*.

Binomial Bin(n, p) = Multinom(n, (1-p, p))distribution

Bernoulli Bernoulli(*p*) = Multinom(1, (1–*p*, *p*)) distribution

Categorical Cat $(p_1, p_2, \dots p_k) =$ distribution Multinom $(1, (p_1, p_2, \dots p_k))$

	1 trial	>1 trial	
2 categories	Bernoulli	Binomial	
>2 categories	Categorical	Multinomial	

CATEGORICAL OUTCOME

 $M_i \sim ext{Categorical}(oldsymbol{p}_i)$

$$oldsymbol{p}_i = f^{-1}\left(\left[\mu_{\mathrm{s}i}, \mu_{\mathrm{m}i}, \mu_{\mathrm{d}i}, \mu_{\mathrm{w}i}
ight]
ight)$$

One category must be the *reference* category

$$egin{aligned} & \mu_{\mathrm{s}i} = 0 \ & \mu_{\mathrm{m}i} = lpha_m + eta_m E_i \ & \mu_{\mathrm{d}i} = lpha_d + eta_d E_i \ & \mu_{\mathrm{w}i} = lpha_w + eta_w E_i \end{aligned}$$

Each other category gets its own intercept and coefficient

(Can be thought of as a series of logistic regressions against the reference category)

But we still need a *link function*

The *softmax* link function





JAKE-CLARK. TUMBLE

<u>SOFTMAX</u>

Softmax is a straightforward generalization of the the *inverse logit*

$$egin{aligned} p_s, p_m, p_d, p_w] &= ext{softmax}(\mu_s, \mu_m, \mu_d, \mu_w) \ &= \left[rac{ ext{exp}(\mu_s)}{Z}, rac{ ext{exp}(\mu_m)}{Z}, rac{ ext{exp}(\mu_d)}{Z}, rac{ ext{exp}(\mu_w)}{Z}
ight] \end{aligned}$$

$$where \quad Z = \exp(\mu_s) + \exp(\mu_m) + \exp(\mu_d) + \exp(\mu_w)$$



Transformed (p)



MULTINOMIAL MODEL

Putting it all together gives us the *multinomial logistic regression model* (a.k.a. *categorical regression model*)

$$M_i \sim ext{Categorical}(oldsymbol{p}_i)$$

 $oldsymbol{p}_i = ext{softmax}\left(\left[\mu_{ ext{s}i}, \mu_{ ext{m}i}, \mu_{ ext{d}i}, \mu_{ ext{w}i}
ight]
ight)$

$$egin{aligned} \mu_{\mathrm{s}i} &= 0 \ \mu_{\mathrm{m}i} &= lpha_m + eta_m E_i \ \mu_{\mathrm{d}i} &= lpha_d + eta_d E_i \ \mu_{\mathrm{w}i} &= lpha_w + eta_w E_i \end{aligned}$$

 $egin{aligned} lpha_m, lpha_d, lpha_w &\sim \mathrm{Student}(3, 0, 2.5) \ eta_m, eta_d, eta_w &\sim \mathrm{Norm}(0, 2) \end{aligned}$

MULTINOMIAL MODEL

Note that with only two categories, the multinomial logistic regression reduces to the standard logistic regression:

$$M_i \sim ext{Categorical}(oldsymbol{p}_i)$$

 $oldsymbol{p}_i = ext{softmax}\left(\left[\mu_{1i}, \mu_{2i}
ight]
ight)$

 $egin{aligned} \mu_{1i} &= 0 \ \mu_{2i} &= lpha_2 + eta_2 E_i \end{aligned}$

$$egin{aligned} p_{1i} &= rac{1}{1 + \exp(\mu_{2i})} \ &= 1 - p_{2i} \end{aligned} \ p_{2i} &= rac{\exp(\mu_{2i})}{1 + \exp(\mu_{2i})} \ &= \mathrm{logit}^{-1}(\mu_{2i}) \end{aligned}$$

Interpreting coefficients



INTERPRETING COEFFICIENTS

		Estimate	Q2.5	Q97.5
$M_i \sim ext{Categorical}(oldsymbol{p}_i)$	<i>α</i> _m	-5.40	-6.16	-4.67
$oldsymbol{p}_i = ext{softmax}\left([\mu_{ ext{s}i}, \mu_{ ext{m}i}, \mu_{ ext{d}i}, \mu_{ ext{w}i}] ight)$	β _m	0.59	0.52	0.67
0	α _d	-4.81	-5.80	-3.86
$\mu_{\mathrm{s}i} = 0 \ \mu_{\mathrm{m}i} = lpha_m + eta_m E_i$	β _d	0.41	0.32	0.51
$\mu_{\mathrm{d}i} = lpha_d + eta_d E_i$	α_w	-3.43	-4.68	-2.23
$\mu_{\mathrm{w}i} = lpha_w + eta_w E_i$	βw	0.19	0.07	0.32

Interpreting these cofficients on their own is complex — the results are analagous to a *series* of logistic regressions against the reference category, *conditional on* the other outcomes.

E.g. α_m and β_m determine the probability of a person being *married rather than single, assuming that they are neither divorced nor widowed*.

Assessing the sign of the α and β estimates is the only straightforward interpretation.

INTERPRETING COEFFICIENTS



Image credit



Figures by Peter McMahan (<u>source</u> <u>code</u>)



Still from <u>Crazy Rich</u> Asians (2018)



Clip from <u>Wheel of</u> Fortune (1983–)



Adapted from image by Jake Clark



Stills adapted from <u>Senhora do Destino</u> (2004)